

# www.narmaknuts.com

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# ORGANIZATION MEMBERS



HAMID REZA KHAKI Founder & CEO

### **ABOUT US**

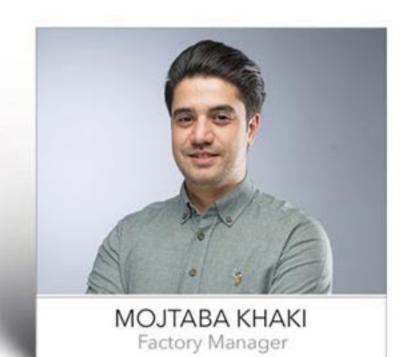
Karvan Tandis Toos Co. (K.T.T), metaphorically called Narmak Nuts Group, with registration number of 12680 has been established since 1994 with the aim of developing as one of the leading pistachio suppliers in CIS countries. Due to the most important aim of our company, Kazakhstan branch has started its activities after 2 years.

During the time of our growth, we have become a proven leader with high quality products and competitive prices. We continue to increase and expand our range of nuts and dried fruits as well.

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ROYA KHAKI Commercial Manager







# **OUR HISTORY**

1991: Start manufacturing Pistachios in Farms

1994: K.T.T co-founded in Iran

1995: Export to Kazakhstan

1996: Inauguration of Kazakhstan Branch

1997: Inter to Kyrgyzstan market

1998: Inter to Russia market

1999: Expanding market share in Russia

2000: Roasting line of pistachios has been started

2001: Sales team in Kazakhstan market built

2002: Start to wholesales in Kazakhstan market

2003: Inter to Uzbekistan market

2004: Registering Narmak Trade Mark in Iran

2005: Sales team in Iran market built- Adding Small packing to our production line

2006: Participating in Romani exhibition

2007: Inter to Afghanistan Market

2008: Inter to Tajikistan Market

2009: Inter to India Market

2010: Participating in Erbil Agrofood exhibition in Iraq- Participating in Worldfood exhibition in Kazakhstan- Inter to Iraq market

2011: Participating in Private exhibition of Iran in Kyrgyzstan-Inter to Turkmenistan Market

2012: Participating in Sial exhibition in France- Inter to Kuwait and QatarMarket Inauguration of Malaysia Branch



2013: Participating in Mihas exhibition in Malaysia- Participating in Worldfood exhibition in Kazakhstan- Inter to Malaysia, UAE and Germany Market

2014: Participating in Mihas exhibition in Malaysia- Inter to Pakistan and Netherland Market- Register our second Trade Mark "Luxinam"- Starting the business of Cashews from Vietnam- Starting the business of Grains from Uzbekistan

2015: Inter to Spain and Switzerland Market- Starting the business of Peanuts from China

2016: Inauguration of Narmak Shop in Almaty, Kazakhstan- Inter to China, Italy, Australia, Singapore and Hungry Market-Start to import Peanuts from China to Iran - Start to import Sunflower Seed Kernels from China to Iran

2017: Inter to Canada, Ukraine and Lebanon Market- Starting the business of Tropical Fruits from Thailand- Start to import Sunflower Seeds from China to Iran

2018: Inter to Lithuania Market- Starting the business of Almonds from America

2019: Inter to Kenya Market -Participating in Private exhibition of Iran in Tajikistan-Starting the business of Pistachios from America- Starting the business of Dates from Algeria

2020: Expanding the Factory space and warehouse

2021: Starting the business of Pistachios from Turkey

2022: Register our third Trade Mark "Donart"

2024: Start the project of new branch of Narmak in UAE

**HISTORY** 



START MANUFACTURING PISTACHIOS IN FARMS



1994 K.T.T CO-FOUNDED IN IRAN

**HISTORY** 



**EXPORT TO** KAZAKHSTAN

# 1996

INAUGURATION OF KAZAKHSTAN **BRANCH** 

# 1997

INTER TO **KYRGYZSTAN** MARKET

**HISTORY** 



INTER TO RUSSIA MARKET

# 1999

**EXPANDING MARKET** SHARE IN RUSSIA



# 2000

ROASTING LINE OF PISTACHIOS HAS BEEN STARTED

# 2001

SALES TEAM IN KAZAKHSTAN MARKET BUILT

**HISTORY** 

START TO WHOLESALES IN KAZAKHSTAN MARKET



# 2003

INTER TO UZBEKISTAN MARKET

# 2004

REGISTERING NARMAK TRADE MARK IN IRAN

# 2005

SALES TEAM IN IRAN MARKET BUILT- ADDING SMALL PACKING TO OUR PRODUCTION LINE

2006 **HISTORY** 



PARTICIPATING IN ROMANI **EXHIBITION** 



2007 INTER TO AFGHANISTAN



2008

INTER TO TAJIKISTAN MARKE

HISTORY



INTER TO INDIA MARKET

# 2010

PARTICIPATING IN ERBIL AGROFOOD EXHIBITION IN IRAQ-PARTICIPATING IN WORLDFOOD EXHIBITION IN KAZAKHSTAN-INTER TO IRAQ MARKET

# 2011

PARTICIPATING IN PRIVATE EXHIBITION OF IRAN IN KYRGYZSTAN-INTER TO TURKMENISTAN MARKET



AND QATARMARKET INAUGURATION OF MALAYSIA



PARTICIPATING IN MIHAS EXHIBITION IN MALAYSIA-PARTICIPATING IN WORLDFOOD EXHIBITION IN KAZAKHSTAN-INTER TO MALAYSIA, UAE AND

# 2014

PARTICIPATING IN MIHAS EXHIBITION IN MALAYSIA- INTER TO PAKISTAN AND NETHERLAND MARKET- REGISTER OUR SECOND TRADE MARK "LUXINAM"-STARTING THE BUSINESS OF CASHEWS FROM VIETNAM-STARTING THE BUSINESS OF GRAINS FROM UZBEKISTAN



PARTICIPATING IN SIAL EXHIBITION IN FRANCE- INTER TO KUWAIT AND



2013

GERMANY MARKET

HISTORY



INTER TO SPAIN AND SWITZERLAND MARKET-STARTING THE BUSINESS OF PEANUTS FROM CHINA

# 2016

INAUGURATION OF NARMAK SHOP IN ALMATY, KAZAKHSTAN-INTER TO CHINA, ITALY, AUSTRALIA, SINGAPORE AND HUNGRY MARKET-START TO IMPORT PEANUTS FROM CHINA TO IRAN - START TO IMPORT SUNFLOWER SEED KERNELS FROM CHINA TO IRAN



INTER TO CANADA, UKRAINE AND LEBANON MARKET- STARTING THE BUSINESS OF TROPICAL FRUITS FROM THAILAND- START TO IMPORT SUNFLOWER SEEDS FROM CHINA TO IRAN



# 2018 HISTORY



INTER TO LITHUANIA MARKET- STARTING THE BUSINESS OF ALMONDS FROM AMERICA



INTER TO KENYA MARKET
-PARTICIPATING IN PRIVATE
EXHIBITION OF IRAN IN
TAJIKISTAN- STARTING THE
BUSINESS OF PISTACHIOS
FROM AMERICA- STARTING
THE BUSINESS OF DATES
FROM ALGERIA

# 2020 HISTORY



EXPANDING THE FACTORY SPACE AND WAREHOUSE



STARTING THE BUSINESS OF PISTACHIOS FROM TURKEY

# 2022 HISTORY

REGISTER OUR THIRD TRADE MARK "DONART"



2024 START THE PROJECT OF NEW BRANCH OF NARMAK IN UAE



Our goal is to provide our customers with the highest quality of nuts and dried fruits. Our team in Narmak Nuts is committed to service to our international and domestic customers in order to achieve complete satisfaction of their needs.

# ORGANIZATIONAL GOALS

- 1. Raise the quality and quantity level of products and services to meet customers' demand.
- 2. Reduce the time of responding customers' needs in order to increase customers' satisfaction.
- 3. Produce different products with new technology and machineries based on customers' taste.
- 4. Expand the business and build branches in different countries.
- Follow the scientific marketing and find customers' demands in order to enter to different international markets.
- 6. Experience the permanent premium quality with us.

# COOPERATION

Our team try to have fruitful long term Business Relationship with our clients. Due to this issue, Narmak Team is always flexible to prepare best condition for the customers. We usually sell our products with FCR, FOB, CIP and CIF system which are more conventional. In CIS markets, we have facility to offer DDP for dried fruits and nuts as well.



# **VISION**

To be one of the world's leading producers in field of Nuts and Dried fruits and have branches in 10 other countries in the world. To create safe food products for oAr customers and take care of their health.

# MISSION

To create great-tasting and healthy products. To encourage people to have healthy eating and use high quality products. To provide convenient access to our products in different countries.

# **VALUES**

Building business relations based on Truthfulness, Fairness and Courage.

Producing high quality and various products based on customer taste.

Accepting full responsibility for all the process from the farm to destination.

Presenting fruitful consultations and good services for our clients.

Providing better life for our human resources.

Improving self-esteem of our employees by encourage them to have responsibility, consequentialism, cooperation and participation in business and personal life.

# **STRENGTHS**

Due to our branch in Kazakhstan, it is possible to deliver goods to customers' warehouses in Central Asian Markets.

One of the main purpose of our company is providing consulting service to our customers, considering our experience of working in different markets to create effective relationships.

# **COMPETITIVE ADVANTAGES**

- Production of quality and unique products
- · High daily production capacity and the ability to quickly respond to customers' needs
- Production of long-lasting packaging products without preservatives
- Stylish and transport-resistant packaging

# **HONORS**

The Best Exporter of provincial in 11 consecutive years (2011-2022)

The Best producer of the supervision department in the years 2017, 2018

# QUALITY

ALL NUTS AND DRIED FRUITS ARE MANUFACTURED AT NARMAK COMPANY, AND THE PROCESSING AND PACKING OF OUR PRODUCTS ARE CONTINUING ON THE PREMISES OF ITS SUB-CONTRACTORS, UNDER THE SUPERVISION OF PRECISE FOOD ENGINEERS, CONSOLIDATING THE KNOWLEDGE AND EXPERIENCE UNDER THE NARMAK BRAND.



# BRANDS















# PRODUCTS DRIED COCONUT STRAWBERRY

DRIED PEAR





